MESSAGE FROM BOARD CHAIR

"The skills and personal values that youth develop through our programs will serve them throughout their entire lives."

Dear Friends,

At InnerCity Tennis, we believe that every kid needs and deserves a coach and the encouragement of a supportive community. For more than 65 years, we have offered programs that use tennis to tap into the deep potential within each child through no-fee and scholarship-eligible youth programs. Our coaches and volunteers engage kids in a fun, safe environment to instill mental, physical, and values-based tools that serve them on and off the court. We teach essential life skills and promote healthy habits, growth in personal character, and a commitment to lifelong learning and community service. The skills and personal values that youth participants develop through our programs will serve them throughout their entire lives.

Research shows that youth who play tennis have healthier habits, are less prone to risky behaviors, are more community-minded, and get better grades in school. Knowing the power of tennis to make a difference in kids’ lives, we are committed to making our programs available and accessible to a diverse community of youth. We partner with local schools and youth organizations to serve kids across the community at no charge. We also provide scholarships for our fee-based programs year-round to ensure that financial assistance is available for all in need. In fact, over the past several years, we have continually increased the number of youth we serve, and we’ve broadened our reach and deepened our partnerships in the community.

I succeeded Bob Oberrender as Board Chair on January 1, 2018, and I’m looking forward to building on the accomplishments InnerCity Tennis has realized during his tenure. For the past several years, I have served as InnerCity Tennis Foundation’s Program Committee Chair, and I am proud of the impactful programming our knowledgeable and caring staff have developed to address our participants’ needs. Our team, led by Executive Director, John Wheaton, continually seeks ways to improve and customize our offerings to best serve Minneapolis youth.

Today I am pleased to share some of the highlights of our work in 2017:

• More than 5,400 kids served at 7 school and partner locations, in 24 parks, and at our tennis center in South Minneapolis.
• Expanded partnerships and presence in North Minneapolis, where there is a great need for the healthy, life-changing programs we offer.
• New opportunities for dedicated players to participate in competitive play through our Excellence Team program and the variety of USTA tournaments and play days we offer.

All of us on the Board of Directors know that we couldn’t do our work without our vibrant and supportive community of tennis players, donors, partners, and dedicated volunteers and staff, who all share our love of kids and our passion for making a difference.

Thank you for helping us serve Minneapolis youth. Together, we are making a positive and long-lasting impact in their lives.

Sincerely,

Will Prest
Board Chair

Will Prest
Board Chair
CLOSING THE GAP

HEALTH

28% of Minnesota youth are overweight or obese.

Source: Minneapolis Public Schools, The Trust for America's Health, 2017

ICT uses tennis to instill a love of physical activity and teaches students about nutrition to build a foundation for fun lifelong health and wellness.

THE CHALLENGE

EDUCATION

2 in 5 Minneapolis students are not proficient in math and reading.

Proficiency for All Grades
Minneapolis Public Schools

39% Not proficient
40% Proficient

Reading Math

Source: Minnesota Report Card 2017

ICT supports students’ education with customized lesson plans developed in collaboration with our school and community partners.

Laura Myers
InnerCity Tennis, Education Coordinator;
MN Teaching License: 5-12

"ICT’s education in the schools focuses on math, reading, nutrition, and character development. Our goal is to supplement kids’ learning with fun, educational activities that get kids thinking of themselves as student-athletes."

OUR APPROACH

CHARACTER & COMMUNITY

Lower income students are far less likely to be engaged in enrichment activities.

Twin Cities students highly engaged in enrichment activity

Lower-income students 52%
Higher-income students 71%


As kids get older, their connections to caring adults in the community decrease.

Twin Cities students connected to a caring adult in the community

5th graders 81%
8th graders 59%
9th graders 54%
11th graders 50%


ICT instills character by helping kids ages 3 to 18 make strong connections to caring adults and a supportive community.

ICT removes barriers to participation by providing youth no-charge outreach programs and scholarships for our fee-based programs.

Twin Cities students highly engaged in enrichment activity

"ICT's education in the schools focuses on math, reading, nutrition, and character development. Our goal is to supplement kids’ learning with fun, educational activities that get kids thinking of themselves as student-athletes."

Laura Myers
InnerCity Tennis, Education Coordinator;
MN Teaching License: 5-12
OUR PROGRAMS

AT THE TENNIS CENTER

SUPER SATURDAYS
Each Super Saturday is a fast-paced afternoon of fun and tennis skills development for kids ages 3-18. It is offered 24 times a year, free-of-charge to about 250 kids per session, with about 65 volunteers from our tennis community helping deliver the program each week.

"We have programs for every kind of player, from first-time beginners to seasoned tournament players, and wherever kids enter our player pathway, they will find a program that perfectly fits their age and ability level."  
John Wheaton, ICT Executive Director

OUR SIGNATURE CURRICULUMS

KIDSPED is a dynamic, fast-paced program developed in partnership with Search Institute. The curriculum is designed to begin teaching children key life skills such as teamwork, perseverance and respect, through the fun of physical activity and tennis.

ACE was developed by the United States Tennis Association (USTA) and is an out-of-school-time academic curriculum connected to 21st century skills, Common Core State and National Standards, and the sport of tennis.

CITIES ACADEMY
Cities Academy is ICT’s year-round, out-of-school tennis and leadership program for committed youth players. It is fee-based, with scholarships available to all in need. Many academy kids, including all those receiving scholarships, serve as volunteers in ICT’s free-of-charge programs.

TOPSPIN
TopSpin is a service and leadership program for middle and high school students that includes tennis instruction, leadership training, and community service during the school year. The curriculum is centered on ICT’s seven core values, and all students receive scholarships to participate.

EXCELLENCE TEAM
The Excellence Team is a tennis training and junior service program for young, top ranked tennis players, who are given opportunities to compete in national and international tournaments. ICT is one of only 13 programs in the United States with an Excellence Team, which is supported by the USTA Foundation. In December, some Excellence Team members participated in the prestigious International Junior Orange Bowl tournament in Miami.
Summer Tennis in the Parks
Summer Tennis in the Parks is a 7 week summer program for youth held at 24 Minneapolis parks. It is one way we bring tennis directly into neighborhoods across the city, right where kids live. The program includes tennis and life skills development. Kids learn about healthy nutrition and developing character through daily challenges. Through scholarships, this fee-based program is made accessible to all who are in need.

"In working with our partners and schools, the positive impact that is made goes both ways. Kids are exposed to tennis, and learn about our 7 core values while ICT coaches are challenged to find different ways of teaching and interacting with diverse students with different socio-economic and cultural perspectives."

Bao Thao, Senior Manager, Community Outreach Programs

SCHOOLS & PARTNERS
ICT in the Schools brings our tennis and life-skills programming to 7 Minneapolis schools and partner sites, one of them tailored for children with autism. This free-of-charge program uses ICT’s nationally recognized Kidspeed® curriculum covering tennis, nutrition and life skills. Our expert program staff also delivers the United States Tennis Association’s ACE curriculum, which has been adapted by ICT’s Education Coordinator to meet the needs of our participants.

NORTHSIDE INITIATIVE
ICT’s Northside community partnership with Hospitality House allows us to introduce our tennis and education programs to even more under-resourced kids. ICT’s Outreach team delivers the Kidspeed® curriculum covering tennis, nutrition and life skills.

1,640 Outreach Program participants
51% African American & Black
29% Hispanic & Latino
9% Other
1% Asian
1% Native American
3% Other

1% Net Provided

33 MINNEAPOLIS LOCATIONS

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<tr>
<th>NORTH</th>
<th>SOUTH</th>
<th>SOUTHWEST</th>
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<tr>
<td>Bohanon Park</td>
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<td>Armatage Park</td>
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<tr>
<td>Fraser Head Start*</td>
<td>Learning Center*</td>
<td>Park</td>
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<td>Hmong</td>
<td>Lake Hiawatha Park</td>
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<tr>
<td>International Academy*</td>
<td>Longfellow Park</td>
<td>McKnight</td>
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<tr>
<td>Hospitality House*</td>
<td>Head Start*</td>
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<td>Nellie Stone Johnson School*</td>
<td>Elementary*</td>
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<td>Prodeo Academy*</td>
<td>Pilgrim School*</td>
<td>Pilgrim School*</td>
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"Outreach schools and partner locations"
THANK YOU VOLUNTEERS!
We appreciate the passion and dedication each of our volunteers shares with our program participants!

**280 VOLUNTEERS • 3,884 VOLUNTEER HOURS**

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**Michael Luxenberg**
7 Years of volunteering

“I’ve observed that ICT programs increase kids’ confidence, competence, and self-esteem. It also teaches them perseverance. Seeing the kids grow is the most rewarding part of ICT.”

---

**Dawn Hill**
10 Years of volunteering

“I volunteer because I miss being with kids and teaching them... I believe you have to give back and help the community to make things better for people. For those of us who have time, it’s important for us to give our time.”

---

**Ken Hom**
7 Years of volunteering

“I love that I go home on Saturday exhausted after volunteering for Super Saturday. I can’t measure the good I did, but I know it was free... work doesn’t always mean making money. Why not work for free?”

---

**Chris Exsted**
8 Years of volunteering

“We are a tennis family. It’s been a blast. All along we’ve stayed true to Super Saturday because we are big believers in helping the community, but it helps us too. I’d argue that ICT has helped us more than what we’ve put in.”

---

Source:
USTA FOUNDATION SPECIAL REPORT: MORE THAN A SPORT—TENNIS, EDUCATION AND HEALTH
THANK YOU DONORS!

Your generosity supports scholarships and free-of-charge programs that make our work possible.

$15,000+

- Carolyn Family Foundation
- CH Robinson
- Gage Family Foundation
- Skip & Barbara Gage*
- Robert & Janelle Oberrender*
- Tholkin Family Foundation
- UnitedHealthGroup
- USTA Foundation
- Wells Fargo
- Florence C. Wertz Trust

$5,000–$14,999

- Best Buy, Inc.
- BNY Mellon
- Carilion Companies
- Virginia de la Riva & Andrezj Malowiecz*
- Laurie & Pat Ersland
- Karen & Rick Evans
- Rester & Sally Johnson
- Barbara Koch
- The Midtown Foundation
- Noma & Helen Neal
- Northern Trust Company
- Heni Perus & Lorelie McQuarrie
- Steven & Tamela Schroll
- Senior Tennis Players Club
- Spencer Stuart
- David Strauss
- Whitney Foundation

$2,500–$4,999

- Julie & Doug Baker
- John & Bruce Fandell
- Amber & Ryan Ellingson
- Bill & Rita Gage
- Roy Ginsburg
- Mary Damron
- Amy & Marc Shafiroff
- Peggy & Scott Oppenheimer
- Rolf & Linda Watrin
- Paul & Kim Roach
- Patricia & Nelson Rhodus
- Kristine & Scott Reddy*
- Darla & Dr. Thomas Recht
- Nancy Williams
- Brian & Amy Weber
- Nancy Weidt
- Ruta Walsh
- David & Nancy Westby
- Mary & Jennifer Weddall
- David & Sara Wert
- Bob & Cathy Wiesler
- Nicole Wigiya
- Roxanne Williams
- Lisa & Scott Wold
- Mary & David Woodward
- Michael Woodley
- Terri & Mark Burzinski
- Kyle Zaid
- Howard Zelley

In Memorial

- In Memory of Robert Dancy Bandy
- In Memory of Jay Biemeyer
- In Memory of Del Einess
- In Memory of George Hage
- In Memory of Phil Olsz
- In Memory of Shirley Pratt
- In Memory of Paul Stormo
- In Memory of Craig Thompson

In Honor

- In Honor of Kathy Alex
- In Honor of Virginia de la Riva
- In Honor of Joann Derouin
- In Memory of Kelly Derouin
- In Honor of Ken Hon
- In Honor of Bob Oberrender
- In Memory of Beth Olevito
- In Honor of Alicia Pederson
- In Honor of Luke Robertson

2017 GENERAL OPERATIONS SUPPORT

Carla Clauson
- Terri Cochrane
- Amy Colehour
- Allison Cook
- Dayn Hill
- Katie Hiler
- Jeffrey Croizg
- Sue Crockett
- Savannah Curtis
- John Cushing & Martha Joy
- Janet Caiza & Tony Rasper*
- Laura & John Dale
- Dan Dale
- Paul Dalton
- Stichan Dangoulmougou
- Karlie Day
- Kathryn Debeh
- Tyler Diebold
- Joe Dixon
- Sarah & Dennis Olsen
- Ellen Doll & Jay Swanick
- Kip Dooley
- Michelle Dorchester
- James & Yvonne Dorsey
- Philip Doyle
- John Drysdale
- Brian Duus
- David Dunnigan
- Dana & Brian Easley
- Jim Eder
- Willie Edgell
- Margaret Egan
- Scott & Alta Enstrom
- John & Lynda Enzvig, Jr
- Christine Everett
- Michael Ewen
- Carol Evenson
- Mary Fabry
- William & Kevin Mahony
- John & Betty Finig
- Amy Friberg &Link Flagg
- Dale & Mary Grace Kennnelly
- Bethany Franz
- Tim & Mary Margaret Strand
- Cathy & Nat Fuller
- Glorijalynne & Harvey Kimball
- Jamie Kindred
- Marshal & Elyse Kogman
- Kristine Korby
- Carol Kranz & David Gross
- Maruben Lander
- Tim & Kristy Kranz
- Scotty Magill
- Predrag Savic & Marjota Cvetanovic
- Wendy Sawy
- Bob Schafer
- Elizabeth & Seth Schmidt
- Elle & Dana Schrebricht
- General Denny & Pam
- Shulsdot and Sam Valvasio
- Corey Sevett
- Rory & Sally Sexton
- Vanessa & Jeff Sexton
- Meena Shaff Royal
- Vincent Shepherd
- Aranjah Sookram
- Joel & Lucille Slaven
- Victoria Slomnina
- Jay Smith
- Sandy & Dean Smith
- Deborah Snyder
- Jared Sodolnick
- Kathleen & Ken Solom
- Diane Sommers
- Florence Sommiers
- Patricia McKea & Douglas Meiner
- Laura Meyer & Ashley Alomes*
- Bruce & Karen Mikkelson
- Lisa Miller
- Cindy & Brad Mooe
- Paula Myers*
- Greg Nations & Kari Duncan
- Victorias Neils
- Cory Nelson
- John Nelson
- Marilyn Nelson*
- Nevin Law
- Elisa Link
- Judy Ludovici
- Paul Masuk
- Elie Lundberg
- Linda Burnet
- Rob & Tess Machalek
- Brenda & Stephen Mahan
- Julia Mahoney
- Sandra Marble
- Michelle Mattison
- Melissa & Mike Mccottop
- Steve & Kathy Grossman
- Kelvin & Susan Greer
- Nancy Greer
- Susan Greeland & Michael Chutich
- Denise & Dan Gregri
- Gayle Groebner*
- Adar Sodolnick
- Mark & Kelly Gillis
- Brian & Rachel Grubbs
- Chuan Guo & Richard Liu
- Dan & Lisa Grubos
- Kevin Harr
- Tam & David Burger
- Bob & Karen Busch
- Beth & Patt Campbell
- Carol Carlson
- Bethany & David Carr
- Jeff & Amy Quarlin
- Michelle & Bill Caulfield
- Juan Carlos
- Rockford Chrast
- Amy & Keith Chrast
- Rick & Sue Schoon*
BY THE NUMBERS

5,429
Youth TOTAL

1,514
Super Saturdays

1,041
Summer Parks

928
Cities Academy

1,640
Schools & Partners

306
One Time Camps & Events

321
Days of Junior Programming

353
Caring Coach Mentors

644
Youth Scholarships $122,484

FINANCIALS

A SOCIAL ENTERPRISE...FOR KIDS!

Fiscal year ended December 31, 2017 2016

Income $2,361,212 $2,224,572

Expenses $2,273,339 $2,057,803

Income Less Expenses $87,873 $166,769

Consolidated Balance Sheet

Current Assets $796,643 $610,130

Property and Equipment $2,005,274 $2,112,373

Other Assets $693,934 $674,633

Total Assets $3,495,851 $3,397,136

Current Liabilities $355,026 $344,184

Long-term Liabilities - -

Net Assets $3,140,825 $3,052,952

Total Liabilities and Net Assets $3,495,851 $3,397,136

InnerCity Tennis is a non-profit, mission-focused, tax-exempt (501(c)3) organization that delivers both financial and social returns to further its mission. Our tennis center, together with the contributions of our generous donors, provide the critical financial support needed to deliver ICT's life-changing programs for youth.

FREE-OF-CHARGE PROGRAMS & SCHOLARSHIP FUNDING

Since all fundraising and administrative expenses are covered by fee-based revenue, 100% OF DONATED DOLLARS GO TO FREE-OF-CHARGE PROGRAMS & SCHOLARSHIPS FOR KIDS!

REVENUE

EXPENSES

3% Summer Parks Program Fees $68,000

9% Annual Gala Profit $234,000

7% Fundraising $180,000

60% Tennis Center $1,144,000

7% Administration $178,000

3% Contributions & Other Income $481,000

19% Free-of-Charge Programs & Scholarships $664,000

69% Tennis Center $1,756,000

26% Free-of-Charge Programs & Scholarships $664,000

7% Administration $178,000

60% Tennis Center $1,144,000